

There's A Difference - Weekly Tracking Sheet

Week Ending

07/29/2011

30 Week into campaign

Week #7 Rock and Roll

Class	Branch 1	Branch 2	Branch 3	Branch 4	Branch 5	Branch 11	Branch 12	Branch 13	Branch 7	Branch 15	Bank	
74							1			1		2
75												0
76	7	3			3	1	2	2		1		19
77												0
78	1							1				2
79	2	1	1					1		2		7
80												0
81	2											2
83												0
85	2											2
90												0
Totals	14	4	1	0	3	1	3	4	0	4		34
Goal	8	2	4	2	2	2	2	1		4		27
On Target	6	2	-3	-2	1	-1	1	3		0		7
	175%	200%	25%	0%	150%	50%	150%	400%		100%		126%
Visa Check	18	11	3	4	7	3	3	5	5	6		65
Goal	14	6	6	4	5	5	5	2		7		54
On Target	4	5	-3	0	2	-2	-2	3		4		11
	129%	183%	50%	100%	140%	60%	60%	250%		157%		120%
QuikChange	0	2	1	0	2	0	1	1	0	0		7
Goal	2	1	1	1	1	1	1	1	0	1		10
On Target	-2	1	0	-1	1	-1	0	0		-1		-3
	0%	200%	100%	0%	200%	0%	100%	100%		0%		70%
Referral	3											
COD	3		2	1			1	1		1		

Reopens	0
Closed	24
Retention	1.42

Running Total

07/29/2011

Class	Branch 1	Branch 2	Branch 3	Branch 4	Branch 5	Branch 11	Branch 12	Branch 13	Branch 7	Branch 15	Bank	
74	20	5	15	5			9	3	3	6		66
75	2			1								3
76	161	58	72	46	57	54	59	26	20	62		615
77	6	2		5					1	2		16
78	18	1	1	4	1	1		2		2		30
79	34	11	12	9	3	3	5	5		10		92
80	11					2	2		1			16
81	23		7	5	1	1	6	2	4	14		63
83	1	1	1			1		1				5
85	3					3	3			1		10
90												0
Totals	279	78	108	75	62	65	84	39	29	97		916
Goal	240	60	120	60	60	60	60	30		120		810
On Target	39	18	-12	15	2	5	24	9		6		106
	116%	130%	90%	125%	103%	108%	140%	130%		105%		113%
Visa Check	407	141	185	136	160	129	128	57	53	139		1535
Goal	420	180	180	120	150	150	150	60		210		1620
On Target	-13	-39	5	16	10	-21	-22	-3		-18		-85
	97%	78%	103%	113%	107%	86%	85%	95%		91%		95%
QuikChange	71	49	37	38	51	22	30	27	15	10		350
Goal	60	30	30	30	30	30	30	30		30		300
On Target	11	19	7	8	21	-8	0	-3		-5		50
	118%	163%	123%	127%	170%	73%	100%	90%		83%		117%

Closed	816
Retention	1.12